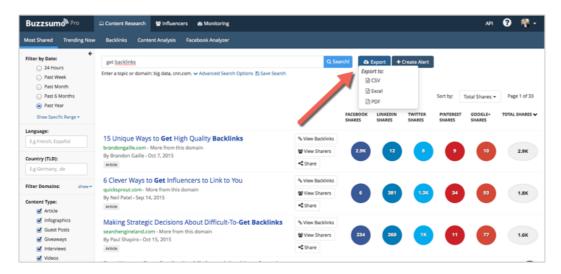


Bonus 1: Buzzsumo

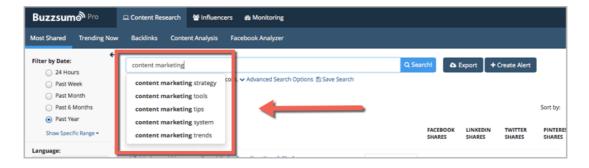
<u>Buzzsumo</u> is a search engine that helps you discover popular content, relevant social media influencers and <u>backlink opportunities</u> for your industry. It's without a doubt the favourite tool in my content marketing toolkit.

If you have the paid version, you can search for popular content related to certain topics and export the list as a CSV or Excel file;



Once you download that file, use a text analysis tool such as <u>Leximancer</u> or <u>Meaning Cloud</u> to extract the common concepts, topics and keyword phrases.

Before you leave BuzzSumo, you can also capture potential keywords by using their predictive search - just like you did with Udemy;



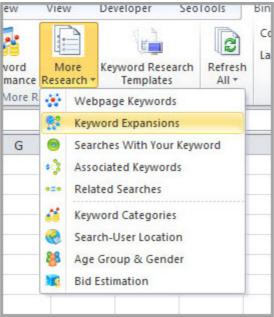


Bonus 2: Bing Ads Intelligence

<u>Bing Ads Intelligence</u> is a powerful keyword research tool that allows you to build and expand on your keyword lists using the familiar Microsoft Office Excel interface.

To use it, you'll need to install the plugin into your version of Excel and open up a document with a list of primary keywords already entered (Perhaps the Excel document you downloaded from the Bing keyword research tool).

From there, use the "Keyword Expansions" feature to get ideas for long tail keywords from your group of primary keywords;



You can also use "Searches With Your Keyword" to brainstorm related content ideas;

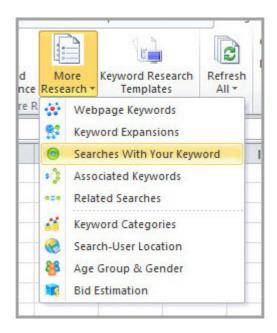


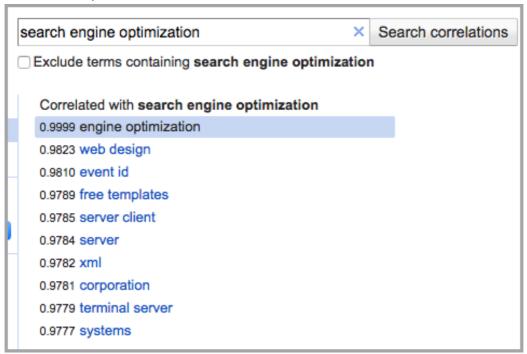
Image Sources: Catalyst Search Marketing



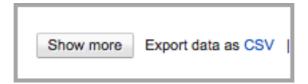
Bonus 3: Google Correlate

Google Correlate finds search terms that correlate with real-world data and trends.

To use this keyword research method, just type in a keyword to see other search terms it correlates with;



You can also click "see more" to see keywords with lower correlations and export the data as a CSV;





Bonus 4: Alexa

If you want to find low competition keywords, Alexa's <u>keyword difficulty tool</u> is perfect. (It's a paid tool)

To find long tail keywords, you just need to type your primary keyword or topic into the search bar and click "Find opportunities";

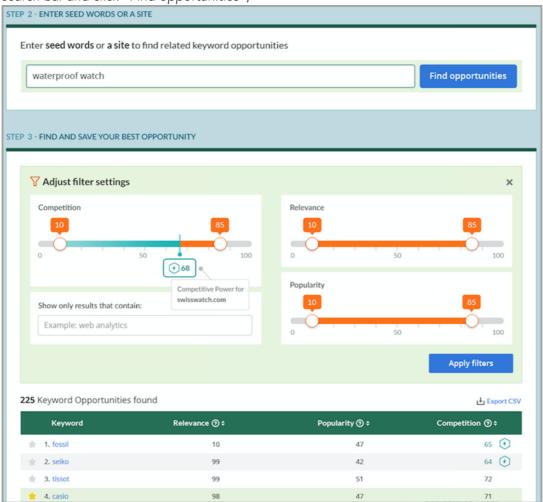


Image Source: Alexa

Alexa filters the search based on relevance, popularity and competition. They even calculate your site's "Competitive Power" in relation to your unique ability to compete for potential keywords.



Bonus 5: Keyword Snatcher

<u>Keyword Snatcher</u> can find you 1000's of relevant keyword opportunities, but it can take some time to populate a search. It collates potential keywords from Google, Yahoo, Bing, Amazon and eBay.

If you're in a hurry, you can stop the keyword search any time and work with the amount you already have;

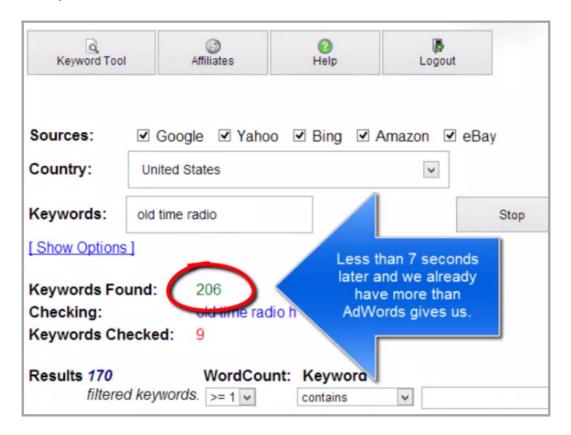


Image Source: Keyword Snatcher

If you're optimizing for local search, Keyword Snatcher also generates local keywords based on a database of 3 million+ cities.

Or if you're just beginning your market research, leave the keyword box empty to generate tons of popular keywords from all sorts of industries.



Bonus 6: Wordtracker Keyword Research Tool

The <u>Wordtracker Keywords Tool</u> is helpful for discovering and determining the competition of keywords.

This is what the search function looks like in Wordtracker, you can see it uncovers a long list of potential keywords as well as the competition, search volume and other interesting stats;

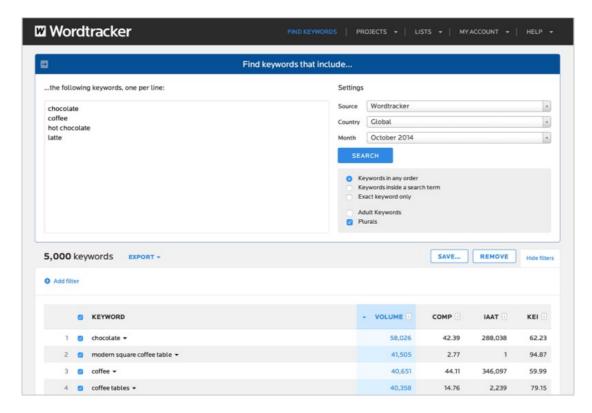


Image Source: Wordtracker



Bonus 7: Keyword Spy

<u>Keyword Spy</u> has a database of more than 127 million keywords to search through all at the click of a button.

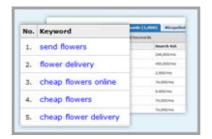


Image Source: Keyword Spy

You can also use the advanced search feature to target specific countries or demographics;



Image Source: Keyword Spy

One cool little add-on with Keyword Spy is the misspell feature, which suggests keywords based on common misspellings



Bonus 8: Alchemy Language API

Alchemy Language API is a paid tool, but you can get quite a lot from the demo – you just have to apply for it. It's essentially a text analysis tool that analyzes your content and extracts keywords. It's a good way to see how your content already stands in terms of keyword density too.

You simply just load any content URL or sample text into the tool and it provides a detailed analysis of the text;

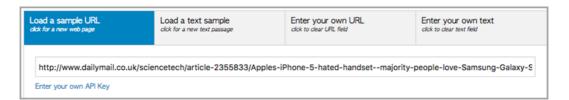


Image Source: Alchemy API

In the analysis there is a tab specifically for keywords.



Image Source: Alchemy API

If you're hunting for keywords, it may be worth plugging some of your competitors content into this tool to see what keywords pop up.